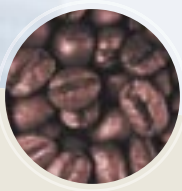




Comprehensive Procurement Services
for the Lodging Industry



Avendra's foundation is in the lodging industry

We work with large and small management companies and over 4,000 individual customer locations. And we work with every kind of account—whether you operate 20 luxury independent hotels or are an owner-operator of 150 limited service properties spanning five brands.

The Avendra advantage:

Unparalleled access to suppliers. Our purchasing programs include contracts with over 900 suppliers, offering brand name products at substantial savings on everything a hotel uses.

In-depth expertise. Our team has gained its deep lodging expertise from direct experience in all facets of the industry—lodging management companies, hotel suppliers, as well as a variety of property level roles—from general managers to executive chefs to directors of rooms.

Flexible solutions. With a wide range of purchasing program offerings, as well as related tools and services, we can tailor a procurement solution to your specific needs.

Avendra Gives You the Optimal Purchasing Solution

Avendra will help you with all your purchasing needs—from coffee to linens to light bulbs.

We give you access to a \$3 billion supply chain, as well as innovative support systems, to ensure you get the products and services that your properties need.

Procurement is our business. Our contracting team consists of subject matter experts who will help you maximize distributor and sourcing networks so you get the best products and services for the lowest prices. We have stringent quality assurance guidelines built into our purchasing programs to ensure all purchases meet the highest standards. And you can rely on our customer support teams to help you maximize your partnership with Avendra.

- Food & Beverage
- Rooms Operations
- Engineering
- Administrative, Professional & Financial Services
- Building & Construction
- Cleaning Chemicals & Sanitizing Systems
- Golf Pro Shop
- Grounds & Agronomy Maintenance
- Spa Supplies & Equipment
- Technology & Telecommunications
- Gift Shop & Retail
- Replenishment (replacing items such as kitchen equipment and decorative furnishings)

Exceptional Experience. Custom Solutions.

Avendra offers a full range of services.

You tell us what you need and we'll tailor our services to your operations to give you the most complete and highest quality support in the industry.

Rely on Avendra's quality assurance experts to help ensure safety at the property level with operational audits or customized food safety programs. Leverage our technology tools to better understand your purchasing decisions—at the item or category level, for a specific property or lodging brand, or even portfolio-wide. Consult with our experts on developing product specifications to support the brand standards of your company (or specific properties) for everything from your food & beverage operations to room décor and more.

Our services include:

- Specification Development Services
- Purchasing Information & Analysis
- Quality Assurance Audits & Services
- Customer Support & Services
- Operational & Best Practices Consulting
- Custom Contracting Services



Avendra offers the most comprehensive and flexible purchasing solutions for the lodging industry. Our product and service knowledge, information tools, and data analysis help you make informed procurement decisions—improving the performance of all your operations.

To learn more about how Avendra can help with your lodging operations, please visit www.avendra.com or call toll free, **866-AVENDRA.**



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