

# **Our Story**



### Global Procurement.

# **Local Expertise.**

Avendra International is the leading hospitality procurement and supply chain partner. We understand that every business is unique, with distinct goals and challenges. Whether you seek to reduce costs, boost efficiency, drive innovation, or meet sustainability targets, our tailored solutions, advanced technology, industry expertise, and customer service will empower your business to thrive. We get it. And we can help.

# **Purchasing Programs**

Avendra International offers the broadest category coverage, best-in-class contracting, and supply chain expertise to meet various quality needs.



Food & Beverage



**Room Operations** 



**Engineering** 



**Cleaning & Sanitizing** 



Administrative



**Grounds & Agronomy** 



**Golf Pro Shop** 



Gift Shop & Retail



**Alcoholic Beverages** 



Spa Equipment & Supplies



**FF&E Services** 

THE STATS

25 YEARS

**Industry Leader** 

5 - 15% Average Savings

**\$20.5 BILLION** 

**Contracted Spend** 

2,500+
Contracted Suppliers

21,000+
Hospitality Customers

# At Avendra International, we know procurement, the supply chain, and your business.

### How does it work?

### It's easy! Your transactional process does not change.

You place orders directly with Avendra International's contracted suppliers. We wrap support services such as change management, reporting expertise, and customer service around our programs and keep a watchful eye on quality, pricing, safety, and service.

### **Rely on Avendra International to:**

- Manage supplier agreements
- Resolve product and/or service issues
- Assist with brand specification development
- Provide procurement strategy counsel
- Deliver operational consulting services

# **Unmatched Expertise**

### **Industry Purchasing Experience**

- Lodging
- Clubs
- Independent Hotels
- Spa & Wellness
- Vacation & Ski Resorts
- Commercial MRO
- Conference Centers
- Entertainment Venues

### **Service & Maintenance Contracts**

- Elevator Maintenance
- Carpet/Tile/Marble
- PTAC Cleaning
- Fire Safety Systems
- Landscaping
- Night Cleaning
- Energy Management



## Value Delivered.

- ✓ No cost to join!
- Quality customer service and property support
- Suppliers you know and trust
- ✓ Best-in-class pricing & contract terms
- Flexibility to choose program bundles
- Sustainable & Diversity, Equity, and Inclusion (DEI) sourcing initiatives
- Culinary expertise